



## PR/160204 | Sales Executive (Steel)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1580484

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月14日 03:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

Our client specializes in global trading of a wide range of products. As part of their business expansion, they are seeking a proactive and driven Sales Executive for their steel division. This role will be based in Kuala Lumpur.

#### Job Responsibilities

- Handle import of steel materials from overseas suppliers and promote them to Malaysian customers
- Identify and visit new customers, explore business opportunities, and propose solutions beyond one-off deals
- Conduct customer visits to understand each industry's commercial flow and identify where the company can add value
- Complete all required administrative and internal tasks accurately and on time
- Continuously study and learn about relevant industries to improve knowledge and customer engagement

#### Job Requirements

- Candidate must possess at least a Diploma, Advanced/Higher/Graduate Diploma, or Degree in any field
- 2-3 years of sales experience in power, data center equipment, automotive, or steel industry

- Strong ability to understand commercial flow, industry structure, and customer value chains
- Excellent communication skills with the ability to build relationships and identify strategic business opportunities
- Self-driven, disciplined, and committed to continuous learning and completing all required tasks
- Must be a Malaysian citizen or possess valid residency status

Interested applicants, feel free to click APPLY NOW.

#LI-JACMY

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会社説明