



## PR/159660 | SALES SENIOR EXECUTIVE / ASSISTANT MANAGER (Chemical)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントマレーシア

#### 求人ID

1580471

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月17日 04:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company Overview

Our client is an established MNC in paint and coatings manufacturing industry. This role is responsible for developing new business opportunities, managing existing accounts, and driving revenue growth.

#### Key Responsibilities

- Identify, develop, and manage new business opportunities within target markets
- Build and maintain strong relationships with customers and key accounts
- Conduct product presentations, technical discussions, and solution-based sales meetings
- Achieve and exceed monthly and annual sales targets
- Monitor market trends, competitor activities, and customer feedback to identify growth opportunities
- Collaborate with technical and R&D teams to address client requirements and ensure product suitability

- Prepare and present accurate sales forecasts, reports, and business reviews to management

### Job Requirements

- Bachelor's degree in Business, Marketing, Chemical Engineering, or a related field
- 2–5 years of sales experience in the paint, coatings, or chemical industry
- Strong understanding of coating applications, materials, and market dynamics
- Excellent communication, negotiation, and presentation skills
  - Proven track record of meeting or exceeding sales targets
  - Ability to work independently, manage multiple accounts, and travel as needed
- Proficiency in MS Office
- Knowledge of Japanese business culture or experience working with Japanese firms is an advantage

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会社説明