



PR/087393 | Medical Sales(m / f / d)

### 募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1580461

業種

医薬品

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年05月12日 03:00

### 応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company Overview

The company is committed to researching and developing treatments for rare diseases. It strives to deliver high-quality medications that enhance the health and well-being of patients. As a prominent player in the orphan drug sector, the company collaborates with various partners, including its headquarters in Japan, to expand its business.

#### Job Responsibilities

- Acquiring a thorough understanding of key customer needs and requirements.
- Developing relationships within a designated Territory with local HCPs for a portfolio of pharmaceutical drugs and / or devices.
- Expanding the relationships with existing customers by continuously proposing solutions that meet their needs and objectives.

- Ensure the correct products and services are delivered to customers in a timely manner.
- Serve as the link of communication between key customers and internal teams.
- Resolve any issues and problems faced by customers and deal with complaints to maintain trust.
- Responsible for the sales situation within the assigned area.
- Initiation, participation and support of congresses and trade fairs, also at weekends.
- Prepare regular reports of progress and forecasts to internal and external stakeholders using key account metrics.

#### **Job Requirements**

- Native level German and business level English proficiency.
- 2years of pharmaceutical sales experience in the rare disease or dermatology field.

#### **Benefits**

- Company car
- A flexible work style not bound by location or time  
Opportunities to gain diverse experiences
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会社説明