



PR/087393 | Medical Sales(m / f / d)

募集職種

人材紹介会社

ジェイエイシーリクルートメントドイツ

求人ID

1580461

業種

医薬品

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年04月14日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

The company is committed to researching and developing treatments for rare diseases. It strives to deliver high-quality medications that enhance the health and well-being of patients. As a prominent player in the orphan drug sector, the company collaborates with various partners, including its headquarters in Japan, to expand its business.

Job Responsibilities

- Acquiring a thorough understanding of key customer needs and requirements.
- Developing relationships within a designated Territory with local HCPs for a portfolio of pharmaceutical drugs and / or devices.
- Expanding the relationships with existing customers by continuously proposing solutions that meet their needs and objectives.

- Ensure the correct products and services are delivered to customers in a timely manner.
- Serve as the link of communication between key customers and internal teams.
- Resolve any issues and problems faced by customers and deal with complaints to maintain trust.
- Responsible for the sales situation within the assigned area.
- Initiation, participation and support of congresses and trade fairs, also at weekends.
- Prepare regular reports of progress and forecasts to internal and external stakeholders using key account metrics.

Job Requirements

- Native level German and business level English proficiency.
- 2years of pharmaceutical sales experience in the rare disease or dermatology field.

Benefits

- Company car
- A flexible work style not bound by location or time
Opportunities to gain diverse experiences
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会社説明