



## PR/118468 | Sales and Technical Support Specialist – Europe & Africa

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントイギリス

#### 求人ID

1580450

#### 業種

医療機器

#### 雇用形態

正社員

#### 勤務地

イギリス

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月12日 03:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Job Title

**Sales and Technical Support Specialist – Europe & Africa**

#### Location

Manchester, United Kingdom (Office-based)  
international travel (Europe, Africa and Asia) required

#### Employment Type

Full-time, Permanent

#### Salary

Competitive salary + Bonus

#### About the Company

Globally recognised manufacturer of ophthalmic diagnostic and clinical equipment, trusted by clinicians and healthcare professionals worldwide.

As part of our continued expansion, we are seeking a highly motivated Sales and Technical Support Specialist to support our

distributors and customers across Europe and Africa.

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**Role Overview**

This is a key customer-facing role combining both commercial and technical responsibilities.

You will support distributor sales growth, provide technical support and training, and help strengthen our brand presence across the region.

This position offers an excellent opportunity for someone looking to develop a long-term international career within a premium medical device company.

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**Key Responsibilities****Sales Support**

Support distributors to achieve sales targets

- Assist with business development activities
- Identify new business opportunities
- Support distributor performance and development
- Attend exhibitions, conferences, and customer meetings
- Provide market feedback and competitor intelligence

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**Technical Support**

- Provide technical support to distributors and end users
- Support installation and commissioning of equipment
- Troubleshoot technical issues
- Support repair and maintenance activities
- Assist with service-related enquiries

**•Training****•Relationship Management**

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明