



PR/119184 | Business Development

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1580444

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年04月14日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Business Development

Salary: 40,000 – 60,000THB +/- (Negotiable)

Location: Bangkok

Our client is a well-known automotive parts manufacturer.

Key Responsibilities of the position:

- Lead the development and setup of operations for newly acquired businesses, covering all activities from the acquisition phase through to the commencement of product delivery.
- Serve as the key contact point between automotive manufacturers' procurement teams and our production facilities to ensure smooth coordination.

- Handle quotation creation, conduct pricing discussions, and oversee arrangements for prototype delivery.
- Maintain regular communication and alignment with the headquarters and international branches.
- Develop medium-term sales strategies and establish annual sales budget plans.

Qualifications

- Education: Bachelor's degree in any related fields.
- Proven experience in OEM sales within the automotive industry (experience with car manufacturers or Tier 1 suppliers).

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明