



## PR/119184 | Business Development

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントタイランド

#### 求人ID

1580444

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月12日 03:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

日常会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Business Development

Salary: 40,000 – 60,000THB +/- (Negotiable)

Location: Bangkok

Our client is a well-known automotive parts manufacturer.

#### Key Responsibilities of the position:

- Lead the development and setup of operations for newly acquired businesses, covering all activities from the acquisition phase through to the commencement of product delivery.
- Serve as the key contact point between automotive manufacturers' procurement teams and our production facilities to ensure smooth coordination.

- Handle quotation creation, conduct pricing discussions, and oversee arrangements for prototype delivery.
- Maintain regular communication and alignment with the headquarters and international branches.
- Develop medium-term sales strategies and establish annual sales budget plans.

#### Qualifications

- Education: Bachelor's degree in any related fields.
- Proven experience in OEM sales within the automotive industry (experience with car manufacturers or Tier 1 suppliers).

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会社説明