



PR/123618 | Sal

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1580390

業種

その他

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2026年04月14日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client in heavy equipment industry looking for Sales and Marketing Assistant Manager to strengthen their market presence and dealer network. This role will be focus on developing dealer relationships, driving product sales, and expanding business opportunities by directly engaging with distributors and end-users.

JOB RESPONSIBILITIES

- Develop and maintain strong relationships with dealers to promote and sell heavy equipment products, especially for infrastructures project
- Communicate and engage directly with end-users to understand project needs and provide suitable product solutions

- Conduct regular client visit
- Expand market coverage and identify new project for business opportunities
- Monitor market trends, competitor activities, and provide strategic input to management
- Prepare sales reports and performance updates

JOB REQUIREMENTS

- Minimum Diploma Degree in any major
- At least 5 years of experience in sales or related roles within the heavy equipment industry
- Strong network and relationship with distributors/dealers are highly preferred
- Good communication skills in English (spoken and written)
- Wiling to be placed at Cikarang

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明