



Pricing Specialist ◆ Leverage Sales & Customer Service Exp.

No Experience Needed: Flex Time + Hybrid

募集職種

採用企業名

Qnityジャパン

支社・支店

EKC アドバンスド・エレクトロニクス1ジャパン株式会社

求人ID

1580246

部署名

Semiconductor Solutions - Kalrez®

業種

電気・電子・半導体

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 少数

雇用形態

正社員

勤務地

東京都 23区, 千代田区

最寄駅

銀座線、溜池山王駅

給与

500万円 ~ 650万円

ボーナス

給与：ボーナス込み

勤務時間

9:00 - 17:30 ※フレックスタイム制度あり

休日・休暇

土曜、日曜、祝日、年末年始、創立記念日、年次有給休暇、特別有給休暇（冠婚葬祭等）、私傷病休暇、育児休暇、介護休暇

更新日

2026年03月31日 13:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル (英語使用比率: 50%程度)

日本語レベル

流暢

最終学歴大学卒：学士号

現在のビザ日本での就労許可が必要です

募集要項

Are you looking to power the next leap in the exciting world of advanced electronics? Do you want to help solve problems that drive success in the rapidly evolving technology and connectivity landscape? Then bring your problem-solving, passion, and creativity to help us power the next leap in electronics.

At **Qnity**, we're more than a global leader in materials and solutions for advanced electronics and high-tech industries – we're a tight-knit team that is motivated by new possibilities, and always up for a challenge. All our dedicated teams contribute to making cutting-edge technology possible. We value forward-thinking challengers, boundary-pushers, and diverse perspectives across all our departments, because we know we play a critical role in the world enabling faster progress for all. Learn how you can start or jumpstart your career with us.

We are looking for a Regional Pricing Coordinator who will manage both customer pricing and internal transfer pricing in support of sales. This role reports to the Customer Service Leveraged Operations Team and requires regular interaction with the sales team.

The primary responsibility is to manage prices for Kalrez® business in APAC region, by being the key support for prices in Salesforce Pricing system (business admin) and track metrics in support to sales to improve revenues.

Activities will include:

- Regional Business Administrator for Salesforce (SFDC PA) pricing tool including Approval Flow governance, Trouble Shouting support, New User training and annual SFDC PA user view etc
- Managing, maintaining, tracking, and continuously improving usage of Salesforce pricing tool
- Manage the pricing processes, making sure all processes are followed and in compliance with the best practices
- Ensure all activities are compliant with company internal controls and standards
- Identify and resolve pricing discrepancies
- Work closely with the Regional Sales Manager and sales team to support pricing actions
- Others Global projects / Work activities assigned by team leader

This role requires constant interaction with sales team and peers in a global network. This person should demonstrate an understanding of our internal business processes and the needs of our customers.

スキル・資格**QUALIFICATIONS:**

In order to be qualified for this role, you should possess the following:

- Bachelor's degree
 - Strong organizational capability
 - Ability to maintain cross functional relationships with business manager, account managers, product line managers and customer service
 - Demonstrated ability to effectively communicate (both oral and written) with account managers
 - Ability to understand workflows and processes and follow
 - Ability to use Microsoft office tools
 - Fluent in Japanese & English written and spoken.
- Preferred
- 2+ years of proven experience in pricing and Salesforce Pricing management
 - SFDC / SAP experience is preferred.
 - Analytical skills, and ability to look at data from various perspectives

- Ability to prioritize and support effectively

Join our Talent Community to stay connected with us!

Qnity is an equal opportunity employer. Qualified applicants will be considered without regard to race, color, religion, creed, sex, sexual orientation, gender identity, marital status, national origin, age, veteran status, disability or any other protected class.

会社説明