



Bilingual ServiceNow Expert

募集職種

人材紹介会社

リーチェクスト株式会社

求人ID

1580180

業種

ITコンサルティング

雇用形態

正社員

勤務地

その他東京

給与

経験考慮の上、応相談

更新日

2026年05月10日 00:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

ネイティブ

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

■Role and Job Description

- Provide pre-sales and post-sales technical information and support to customers considering implementing ServiceNow solutions.
- Provide technical consulting services to sales teams, including analyzing customer requirements and preparing technical proposals.
- Manage customer technical requirements from development phase to commercial release, ensuring alignment of client needs with ours solutions.
- Lead the RFI/RFQ process and gather required technical information.
- Maintain relationships with customer technical staff to drive new development opportunities.
- Assist with customer environment demonstrations and high-level architecture design, and technical presentations.

- Serve as a liaison between customers and our engineering department to resolve technical issues.
 - Develop and maintain a technical knowledge base for ServiceNow solutions and assist with the creation of proposal tools.
 - Assist with knowledge transfer and technical alignment for delivery teams to identify new business opportunities and achieve sales goals.
 - Assist with escalated client issues and provide expertise.
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スキル・資格

Skills Required

- ServiceNow CMA or CTA
 - Experience working in technical sales or related role
 - 5+ years of experience in technical sales or consulting
 - 5+ years of experience working with ServiceNow solutions in presales or project implementation
 - Deep expertise in ServiceNow architecture, development, and management
 - Excellent communication skills in English and Japanese (additional languages preferred)
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会社説明