



Delivery Executive - Insurance

募集職種

人材紹介会社

株式会社ネックス

求人ID

1579798

業種

ITコンサルティング

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

雇用形態

正社員

勤務地

東京都 23区

給与

経験考慮の上、応相談

更新日

2026年04月21日 15:00

応募必要条件

職務経験

10年以上

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

Join a global team that helps organizations turn bold ideas into real-world impact. You will work alongside talented colleagues across the world to help clients rethink how they use technology to grow, innovate, and build a more sustainable future. From shaping strategy to designing and engineering cutting-edge solutions in AI, cloud, and data, you will contribute to meaningful projects that create lasting value for businesses, communities, and your own career.

- Closely monitor project progress, quality, financials, customer satisfaction, risks, and issues; take proactive actions with project managers and relevant stakeholders within our organization and the client organization.
- Educate and influence project managers, team members, and clients to ensure successful project delivery. Provide technical advice, business knowledge, and management guidance as required.
- Suggest and negotiate change requests, contractual adjustments, resource allocations, and scope changes to establish realistic project goals and delivery plans.

- Maintain and strengthen communication and relationships with client stakeholders.
- Collaborate with the Insurance practice to promote new project proposals and solutions, and facilitate communication between offshore teams and the client.
- Work with the Sales team to identify and explore potential business opportunities within the client organization. Promote senior executive relationships between our company and the client.
- Establish and follow up on the account plan to support business expansion within Insurance and other practices.
- Coordinate and promote a common strategy and account plan across regions. Exchange information and maintain strong relationships with practice and sales teams to win business as a global service provider. Monitor and capture Head Office strategies and plans to support other regions in securing global mandates.

スキル・資格

- 15+ years of experience in project management / project delivery with an application development background
- 10+ years of experience in the Financial industry
- 5+ years of experience working with onsite/offshore delivery models
- 5+ years of experience managing large-scale project budgets and delivery organizations
- Strong communication and presentation skills, with experience engaging CxO-level stakeholders
- Solid technical knowledge of cloud, data, and AI technologies
- Insurance product and operations knowledge and/or experience

会社説明