



PR/119092 | Sales Logistics (Chinese Speaking)

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1579776

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年05月05日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Sales Executive (Chinese Speaker)

Location: BTS Chong Nonsi Station

Responsibilities:

- Actively identify and penetrate the Chinese business sector within Thailand. Establish, develop, and maintain long-term professional relationships with both current and prospective Chinese and local customers to drive new business growth.
- Promote and sell a full suite of logistics services, including Ocean and Air Freight, as well as value-added services such as Customs Brokerage, Warehousing, and Inland Transportation.

- Conduct proactive sales activities, including cold calling, in-person client visits, and professional presentations to showcase our solutions to existing and potential accounts.
- Coordinate effectively with internal departments (Operations, CS, and Pricing) to ensure customer requirements are met, problems are resolved promptly, and service implementation is seamless.
- Execute defined sales strategies and prepare accurate, competitive quotations tailored to customer needs while ensuring timely follow-ups to close deals.
- Prepare and submit comprehensive monthly sales reports, activity logs, and market analysis reports to management for strategic planning.

Qualifications

- Bachelor's degree in business administration, Logistics or related fields
Have background experience in Sales Logistics, Freight Forwarding Air and Sea Freight.
- Outside Sales Experience.
Have own car and able to drive.
- Communication level of Chinese and English.
- Computer literacy in Microsoft Office (Word, Excel, PowerPoint)
- Strong analytical skills and negotiation skills, target oriented as well as customer service oriented, hardworking and mature.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明