



## PR/118983 | Sales & Marketing Representative

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントタイランド

#### 求人ID

1579767

#### 業種

化学・素材

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2026年05月05日 05:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Position: Sales & Marketing Representative

Location: Pathum Thani (Science Park area), Thailand

Salary: 35,000 – 60,000 THB Responsibilities:

- Deliver sales according to budgets and management policy, preparing and executing comprehensive sales plans.
- Serve as the primary point of contact for technical and strategic customer needs, nurturing leads and documenting interactions.
- Manage existing distributors and identify new cooperation opportunities within Thailand, Indonesia, and potentially Vietnam.
- Coordinate technical services for accounts, positioning a portfolio of food enzymes and applications effectively.
- Lead and support contract negotiations alongside relevant internal stakeholders.

- Monitor competitive threats at key accounts and prioritize activities for future business growth.

Qualifications:

- Minimum 3 years of experience in B2B technical sales, specifically within food ingredients.
- Bachelor's degree in Food Science or a related field (Master's degree preferred for fresh graduates).
- Understanding of food science and enzymes is highly advantageous.
- Proficiency in Japanese and interest in Japanese culture.
- Must own a car and be able to travel domestically and internationally (expected travel of at least one week per month).

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明