



## PR/110102 | Sales Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1579749

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月21日 12:01

### 応募必要条件

#### 職務経験

6年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Responsibilities:

- Lead and manage the overall sales organization of southern Area of OCS India.
  - Corporate sales for air cargo, freight forwarding, and courier services.
- Develop and execute business strategies to drive revenue and profitability
- Manage key accounts (Japanese and local clients), including senior-level relationship building
- Acquire new air cargo, courier, and international freight business
- Manage and mentor Sales Managers and branch-level teams; establish and monitor KPIs
- Conduct market research, competitive analysis, and prepare business proposals

- Collaborate closely with Operations and Customer Service to ensure service quality
- Provide reporting and communication to the Japan headquarters (in English language)

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会社説明