



PR/110102 | Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1579749

業種

物流・倉庫

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年06月02日 06:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Lead and manage the overall sales organization of southern Area of OCS India.
 - Corporate sales for air cargo, freight forwarding, and courier services.
- Develop and execute business strategies to drive revenue and profitability
- Manage key accounts (Japanese and local clients), including senior-level relationship building
- Acquire new air cargo, courier, and international freight business
- Manage and mentor Sales Managers and branch-level teams; establish and monitor KPIs
- Conduct market research, competitive analysis, and prepare business proposals

- Collaborate closely with Operations and Customer Service to ensure service quality
- Provide reporting and communication to the Japan headquarters (in English language)

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会社説明