



PR/096590 | Premier Banking Acquisition Manager (Offshore e.g NA, NRI, SEA)

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1579681

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年03月24日 10:02

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our Client is one of the leading and biggest foreign bank in the world.

JOB RESPONSIBILITIES

- Maximise new business/acquisition/referral opportunities and deepening existing customer relationships to the specified service standards for the Priority Clients segment (offshore - SEA, NA, NRI etc.)
- To conduct a professional, consultative financial analysis and profiling session with customers to meet their financial needs/objectives.
- To foster and deepen customer relationships by providing regular market information updates and trend analysis on local and international financial products.
- In consultation with the PB team manager/ branch manager/ PTL, draw up monthly plans for achieving/exceeding sales targets to meet new business and customer acquisition goals

- To participate in marketing and promotional activities for customer acquisition.
- To source and call on individual prospects
- To provide quality, efficient after-sales services
- To manage anti-attrition and retention of clients
- To organise and conduct sales presentations to groups, clubs, associations, companies and other organisations.
- To solicit referrals from other parts of SCB eg. RMs from C&I, staff, etc.

REQUIREMENTS

- At least 3 years within the banking sales industry, specifically in acquisition business (candidates with strong offshore network are also welcome to apply)
- Excellent communication, interpersonal and relationship building skills.
- Ability to learn new products and services quickly
- Able to adapt and establish good relationships with co-workers e.g other acquisition managers or relationship managers
- Enjoys being in a team, engaging with co-workers.
- Motivated self-starter, identifying opportunities

We regret to inform that only shortlisted candidates will be notified.
We appreciate your understanding. Candidates requiring visa need not to apply.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R22109162
EA Personnel Name: Tan Wan Ting

#LI-JACSG

#countrysingapore

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会社説明