



PR/119065 | SeniorSales (Shrink Sleeve)

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1578094

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年03月16日 06:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

日常会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client specializes in Plastic Packaging/Label business

Position: Senior Sales (Shrink Sleeve)

Salary: 35,000 – 45,000 THB

Location: Bangkok (near BTS)

Key Responsibilities of the position:

- Achieve annual sales targets and drive revenue growth for assigned customers, product lines, and applications.
- Develop new business opportunities and sales pipelines, including identifying potential projects and market segments.
- Maintain strong customer relationships through effective communication, timely follow-ups, and providing both B2B pre-sales technical support and after-sales service.
- Analyze sales performance, costs, and market/competitor information to support strategic decision-making.

- Coordinate internal and external sales activities to ensure smooth project execution and deliver exceptional customer satisfaction.

Qualifications required:

- Bachelor's Degree in Packaging Technology, Business Administration, Marketing or related
- Minimum 4 years of working experience in sales within the packaging industry
- Experience of shrink sleeve packaging, flexible packaging, film materials, or related industries.
- Experience in export sales is an advantage but not required.
- Excellent presentation and negotiation skills.
- Positive attitude, Independent & Self-driven, service-minded, and result oriented with entrepreneurial spirit.
- Good command of English (TOEIC score of 500 or above)
- Ability to work effectively under pressure
- Has valid driving license

Benefits:

- Company car + Gasoline Allowance
- Mobile phone & Laptop
- Provident Fund
- Health Insurance
- Bonus
- Other leaves as per Thai law

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明