



PR/119056 | Sales & Marketing Director – Industrial Development

募集職種

人材紹介会社

ジェイエイシーリクルートメントタイランド

求人ID

1578088

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年02月16日 11:40

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description: Sales & Investment Director – Industrial Development

Location: Eastern area of Thailand.

Overview

Sales & Investment Director will lead business expansion in the industrial sector by identifying and securing new investors, both domestic and international, who are interested in building new factories, leasing industrial land, or renting ready-built facilities. This role combines strategic investment attraction, industrial sales, and stakeholder relationship management.

Key Responsibilities

- Identify and engage potential investors seeking to set up new factories or expand operations in industrial zones.
- Promote available land plots, industrial estates, and ready-built factories to targeted investors.
- Drive sales of industrial land, warehouses, and factory rental spaces while maintaining a strong pipeline.

- Build and manage relationships with developers, foreign chambers, BOI consultants, real estate firms, and manufacturers.
- Monitor industrial trends, FDI flows, and manufacturing sector outlook to guide investment strategies.
- Coordinate with BOI, IEAT, and relevant government/industrial estate agencies to support investors through approvals and setup processes.

Qualifications

- Bachelor's or Master's degree in Business, Marketing, Engineering, Real Estate, or related fields.
- 10+ years of experience in industrial estate development, FDI attraction, or industrial estate business.
- Strong network with investors, and real estate partners.
- Proven success in selling or promoting industrial land, warehouses, or factory solutions.
- Excellent negotiation, presentation, and stakeholder-management skills.
- Understanding of BOI incentives, industrial regulations, and factory setup processes is a strong advantage.
- Strong communication skills in English (Chinese is a plus; open to Chinese expat)

Interested candidates, please send your resume in English to us.

JAC Personnel Recruitment Ltd
10F Emporium Tower, 622 Sukhumvit Soi 24, Klongton, Klongtoey, Bangkok 10110

Contact: K. Napaphach
Office Number: 066-097-2958
Time: 9:00 AM – 6:00 PM
Website: <https://www.jac-recruitment.co.th>

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#citybangkok

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会社説明