



PR/119053 | Corporate Sales Manager

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1578085

業種

ITコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年03月16日 06:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Manager – Retail Clients

Location: Klong Sam Wa area (■■■■■■■■■■) >> Flexible working style

Salary : 100,000 THB +/- (Open to negotiation)

About the Company

A provider of AI-powered retail analytics and people-counting systems, that help organizations improve customer experience and operational efficiency.

Role Overview

Responsible for driving sales and growing business within the retail sector, offering solutions such as in-store analytics, data, and insight platforms to retail chains and shopping malls.

Key Responsibilities

- Acquire and manage retail clients (malls, retail chains, specialty stores).
- Conduct sales presentations and demos focused on analytics and customer-flow insights.
- Develop proposals, negotiate contracts, and close deals.
- Maintain strong client relationships and identify upsell opportunities.
- Collaborate with technical teams to ensure smooth onboarding and support.

Qualifications

- Bachelor's degree in Business, or related fields.
- 5+ years of B2B sales experience, ideally experience in dealing with retailers / department stores.
- Knowledge of retail operations and data/insight-driven solutions.
- Existing network within Thailand's retail industry.
- Strong communication, presentation, and negotiation skills.
- Good command of English

Interested candidate, please send your resume in English to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower 622 Sukhumvit Soi 24 Klongton, Klongtoey, Bangkok 10110

Contact : K. Napaphach

Office Number: 066-097-2958

Time: 9.00 am - 6.00 pm

Website : <https://www.jac-recruitment.co.th>

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#citybangkok

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会社説明