



## PR/119053 | Corporate Sales Manager

## 募集職種

## 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

## 求人ID

1578085

## 業種

ITコンサルティング

## 雇用形態

正社員

## 勤務地

タイ

## 給与

経験考慮の上、応相談

## 更新日

2026年02月16日 11:40

## 応募必要条件

## 職務経験

6年以上

## キャリアレベル

中途経験者レベル

## 英語レベル

ビジネス会話レベル

## 日本語レベル

無し

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Sales Manager – Retail Clients

Location: Klong Sam Wa area (■■■■■■■■■■) &gt;&gt; Flexible working style

Salary : 100,000 THB +/- (Open to negotiation)

## About the Company

A provider of AI-powered retail analytics and people-counting systems, that help organizations improve customer experience and operational efficiency.

## Role Overview

Responsible for driving sales and growing business within the retail sector, offering solutions such as in-store analytics, data, and insight platforms to retail chains and shopping malls.

#### Key Responsibilities

- Acquire and manage retail clients (malls, retail chains, specialty stores).
- Conduct sales presentations and demos focused on analytics and customer-flow insights.
- Develop proposals, negotiate contracts, and close deals.
- Maintain strong client relationships and identify upsell opportunities.
- Collaborate with technical teams to ensure smooth onboarding and support.

#### Qualifications

- Bachelor's degree in Business, or related fields.
- 5+ years of B2B sales experience, ideally experience in dealing with retailers / department stores.
- Knowledge of retail operations and data/insight-driven solutions.
- Existing network within Thailand's retail industry.
- Strong communication, presentation, and negotiation skills.
- Good command of English

Interested candidate, please send your resume in English to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower 622 Sukhumvit Soi 24 Klongton, Klongtoey, Bangkok 10110

Contact : K. Napaphach

Office Number: 066-097-2958

Time: 9.00 am - 6.00 pm

Website : <https://www.jac-recruitment.co.th>

#LI-JACTH  
#citybangkok

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会社説明