



PR/160176 | Country Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1578057

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月16日 11:35

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY AND JOB OVERVIEW

A reputable engineering consultancy with a strong presence in the land development and infrastructure sector is looking for **Country Manager (Malaysia)** to head and grow its Malaysia operations. This is a strategic, high-impact role for someone who enjoys building business, strengthening client relationships, and leading a team to deliver high-quality work.

The role will cover a blend of business development, engineering oversight, team management, and operational leadership, with the autonomy to influence how the organization grows in Malaysia.

JOB RESPONSIBILITIES

- Strategic & Business Leadership: Contribute to business strategy, future planning, and market direction.
- Operational Management: Oversee daily operations and ensure smooth coordination across marketing, sales, finance, safety, and internal processes.

- Sales and Marketing: Lead Business Development activities, Client Engagements, and secure new tenders, especially within land/township development, or infrastructure projects.
- Engineering & Project Director: Take on Director role and duties in client's sub-engineering entity, including QA/QC oversight, provide guidance on project issues and engineering certifications.
- People & Performance Management: Lead, mentor, and develop the Malaysian team, oversee recruitment, onboarding, performance reviews, and succession planning, foster a culture of professionalism, collaboration, and continuous improvement.
- Health, Safety & Compliance: Ensure consistent adherence to Health, Safety, and Environment (HSE) policies and procedures, aligning with industry best practices and all applicable Malaysian regulatory requirements.

JOB REQUIREMENTS

- A strong foundation in civil infrastructure is preferred, though exceptional civil structural experience will also be considered.
- Registered as a Professional Engineer with Practicing Certificate (PEPC)(Civil) under the Board of Engineers Malaysia, specifically Civil.
- Strong communicator, relationship-builder, and natural leader.

#LI-JACMY

#STATEKL
#countrymalaysia

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会社説明