



## PR/160176 | Country Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1578057

#### 業種

ビジネスコンサルティング

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月30日 02:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY AND JOB OVERVIEW

A reputable engineering consultancy with a strong presence in the land development and infrastructure sector is looking for **Country Manager (Malaysia)** to head and grow its Malaysia operations. This is a strategic, high-impact role for someone who enjoys building business, strengthening client relationships, and leading a team to deliver high-quality work.

The role will cover a blend of business development, engineering oversight, team management, and operational leadership, with the autonomy to influence how the organization grows in Malaysia.

#### JOB RESPONSIBILITIES

- Strategic & Business Leadership: Contribute to business strategy, future planning, and market direction.
- Operational Management: Oversee daily operations and ensure smooth coordination across marketing, sales, finance, safety, and internal processes.

- Sales and Marketing: Lead Business Development activities, Client Engagements, and secure new tenders, especially within land/township development, or infrastructure projects.
- Engineering & Project Director: Take on Director role and duties in client's sub-engineering entity, including QA/QC oversight, provide guidance on project issues and engineering certifications.
- People & Performance Management: Lead, mentor, and develop the Malaysian team, oversee recruitment, onboarding, performance reviews, and succession planning, foster a culture of professionalism, collaboration, and continuous improvement.
- Health, Safety & Compliance: Ensure consistent adherence to Health, Safety, and Environment (HSE) policies and procedures, aligning with industry best practices and all applicable Malaysian regulatory requirements.

#### JOB REQUIREMENTS

- A strong foundation in civil infrastructure is preferred, though exceptional civil structural experience will also be considered.
- Registered as a Professional Engineer with Practicing Certificate (PEPC)(Civil) under the Board of Engineers Malaysia, specifically Civil.
- Strong communicator, relationship-builder, and natural leader.

#LI-JACMY

#STATEKL  
#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明