



PR/096664 | Sales Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1577990

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年03月30日 03:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

About:

Our client, a rapidly expanding medical technology company, is looking for a Sales Specialist who is eager to enter the medical device industry. Comprehensive training will be provided.

Job Responsibilities

- Build rapport with Doctors, Gatekeepers, Purchasers and other clinics staff with regular visits and follow-up calls
- Promote clinical information and benefits of our pharmaceutical products to health care professionals accordingly to boost sales
- Ensure sales targets are met within a specific time and profitability goals are achieved for the assigned territory
- Assist in developing and implementing strategic sales and marketing initiatives to better meet sales targets

- Drive brand and product awareness among clinics, hospital and health care professionals through calls, regular visits and organizing products talk,
- Pro-actively explore and manage new client leads to grow existing sales and clients base
- Manage account information through effective, timely and accurate customers records/reports
- Provide feedback on regular basis to field manager on sales performance, and market and competitive activities taking places
- Submit all daily call report, weekly sales plans, monthly and annual territory analysis in a timely manner
- Check stocks levels at all allocated customers sites regularly and restocking
- Attend all in-house meetings and training programs as required
- Ad-hoc duties as required

Job Requirements:

- Preferably 1-2 years' experience in pharmaceutical industry promoting products to healthcare clinics and hospitals
- Sales-driven, motivated, outspoken with good planning and organizational skills
- Strong communication and negotiation skills
- Confident in dealing with medical specialist
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Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.

EA License No: 90C3026
EA Personnel Name: Ching Ning Xin
Registration No: R22108651

#LI-JACSG

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会社説明