INTERNATIONAL INVESTMENT PROMOTION MANAGER

募集職種

採用企業名
株式会社イントラリンク

求人ID
1577935

業種
ビジネスコンサルティング

雇用形態
正社員

勤務地
東京都 23区

給与
600万円 ~ 700万円

勤務時間
In accordance with company regulations

休日・休暇
In accordance with company regulations

更新日
2026年11月03日 09:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
流暢レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可が必要です

募集要項

≪Job Description & Position Highlights≫

- FDI promotion activities representing government agencies to attract investment to Japan
- Lead international investment projects and contribute to Japanese companies' overseas expansion
- Hone advanced negotiation skills through dealings with governments and major corporations
- Annual salary: ¥6-7 million / Flexible work arrangements and growth opportunities available

【Job Responsibilities】
Do you have experience in working with governments to help promote foreign direct investment?
Do you want to help international Economic Development Organizations (EDOs) or Investment Promotion Agencies (IPAs) attract investment and assist Japanese companies in their international expansion?
If so, you may be the person we are looking for as we aim to recruit one International Investment Promotion Manager to work

with our government clients.
You'll work alongside a diverse group of about 180 consultants with a deep specialism in international markets, market expansion strategy and cross-border business development. For over 35 years, we've been helping companies of all shapes and sizes establish and grow in China, Japan, Korea, Taiwan and Southeast Asia, generating upwards of $800 million in revenues for our clients.
We're focused on the technologies and ideas that are helping to solve the world's biggest environmental, social and economic challenges.
And we're now growing our team in Japan. So, if you think you're up for the challenge, read on – and apply.

■What you'll be doing:
You'll be representing the investment arms of foreign governments with the goal of designing and implementing the right strategy to attract investment from Japan.
You will need to:

- Represent the government clients we work with
- Identify, contact, meet, and present to potential Japanese investors
- Drive investment discussions with relevant stakeholders
- Implement the FDI promotion process from initial lead generation to negotiation, securing investment, and market expansion support
- Provide interpretation and liaison between Investment promotion agencies and Japanese corporates
- Write regular meeting notes and reports in English for the Investment Promotion Agencies
- Plan and support missions for Investment Promotion Agencies in Japan

■What you'll be getting:

- Competitive salary (range JPY 6-7m) and vacation, plus flexible working arrangements
- Opportunities for growth and advancement within the company
- An opportunity to build and expand your network by meeting with key stakeholders in the Japanese business scene
- On-the-job experience across multiple industries, working at the forefront of international investment
- Valuable career-building opportunity to enable international collaboration and overseas expansion by working with Investment Promotion Agencies

【Employment Type】
Permanent employee

【Salary】
JPY 6-7m

【Working Hours】
In accordance with company regulations

【Work Location】
In accordance with company regulations

【Holidays & Leave】
In accordance with company regulations

【Benefits & Welfare】
In accordance with company regulations

スキル・資格

【What you'll need】

- Full professional proficiency in spoken and written Japanese and English
- Minimum of three years' experience working in foreign direct investment promotion
- An understanding of the Japanese business environment and investment promotion process – to identify the right companies and people to engage
- Willingness to grow your expertise and network in investment promotion
- Experience in doing business with the Middle East preferred

If that sounds like the career path for you, apply below and we hope to see you at an interview soon.

会社説明