



PR/087179 | Sales Associate

募集職種

人材紹介会社

JAC Recruitment USA

求人ID

1577676

業種

小売

雇用形態

正社員

勤務地

アメリカ合衆国

給与

経験考慮の上、応相談

更新日

2026年03月24日 04:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

POSITION TITLE Sales Associate (Distributor Sales)

POSITION SUMMARY

This position will involve promoting and selling the company's products to distributors, OTC stores, and general consumers.

It plays a key role in bringing new products to the market, and you will be actively involved in planning and executing in-store demonstrations and promotional activities.

RESPONSIBILITIES

- Build and manage strong relationships with distributors

- Present, promote, and sell the company's products
- Visit and merchandise OTC stores to expand distribution
- Plan, manage, and achieve annual sales targets
- Manage customer orders
- Conduct promotional and advertising activities for distributors, stores, and consumers
- Present and introduce new products to customers
- Prepare and deliver sales reports to the Sales Manager
- Follow the guidance of senior team members to meet objectives
- Regularly visit customers and stores to grow sales in assigned areas
- Conduct in-store demonstrations and promotions
- Track budget progress monthly, quarterly, and semi-annually
- Participate in trade shows and festivals

QUALIFICATIONS

- English and Korean language proficiency
- Ability to travel at least twice a month for business
- Valid driver's license and reliable personal transportation
- Working knowledge of Microsoft Outlook, Word, and Excel
- Minimum of two (2) years of outside sales experience
- College degree preferred but not required

LOCATION Cypress, CA (on-site)

EMPLOYMENT TYPE Full-Time

WORKING TIME M-F 8:30am to 5:30pm

SALARY USD70,000-73,000

BENEFITS

- Health, dental, and vision insurance
- Life and disability insurance
- Retirement savings plan
- Paid time off and holidays
- Opportunities for career development and growth

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会社説明