



## PR/087179 | Sales Associate

### 募集職種

#### 人材紹介会社

JAC Recruitment USA

#### 求人ID

1577676

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

アメリカ合衆国

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月24日 04:00

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

POSITION TITLE Sales Associate (Distributor Sales)

#### POSITION SUMMARY

This position will involve promoting and selling the company's products to distributors, OTC stores, and general consumers.

It plays a key role in bringing new products to the market, and you will be actively involved in planning and executing in-store demonstrations and promotional activities.

#### RESPONSIBILITIES

- Build and manage strong relationships with distributors

- Present, promote, and sell the company's products
- Visit and merchandise OTC stores to expand distribution
- Plan, manage, and achieve annual sales targets
- Manage customer orders
- Conduct promotional and advertising activities for distributors, stores, and consumers
- Present and introduce new products to customers
- Prepare and deliver sales reports to the Sales Manager
- Follow the guidance of senior team members to meet objectives
- Regularly visit customers and stores to grow sales in assigned areas
- Conduct in-store demonstrations and promotions
- Track budget progress monthly, quarterly, and semi-annually
- Participate in trade shows and festivals

#### QUALIFICATIONS

- English and Korean language proficiency
- Ability to travel at least twice a month for business
- Valid driver's license and reliable personal transportation
- Working knowledge of Microsoft Outlook, Word, and Excel
- Minimum of two (2) years of outside sales experience
- College degree preferred but not required

LOCATION Cypress, CA (on-site)

EMPLOYMENT TYPE Full-Time

WORKING TIME M-F 8:30am to 5:30pm

SALARY USD70,000-73,000

#### BENEFITS

- Health, dental, and vision insurance
- Life and disability insurance
- Retirement savings plan
- Paid time off and holidays
- Opportunities for career development and growth

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会社説明