



PR/118426 | Freight Forwarding & Logistics Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントイギリス

求人ID

1577657

業種

物流・倉庫

雇用形態

正社員

勤務地

イギリス

給与

経験考慮の上、応相談

更新日

2026年06月16日 08:25

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title

Sales Executive -Freight Forwarding & Logistics Industry

Salary

GBP 60,000 – GBP 80,000 + Incentives per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients.
- Work experience in Imports / Exports Logistics is a Must.

Language requirement

Fluent English

Qualifications

Driving license

Location

Belfast, East Midlands, Newcastle and Plymouth, UK

Visa

Eligible to work in UK without any restriction

About our client

A Japanese global freight forwarding company

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.uk/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.uk/terms-of-use>

会社説明