



PR/119032 | Japanese Speaking Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント タイランド

求人ID

1577640

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年03月10日 12:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

- Manage and develop relationships with local automotive customers
- Negotiate and manage business development and sales-related activities
- Support and cover assigned sales areas
- Coordinate with Japanese key decision-makers
- Monitor customer demand, forecasts, pricing, and contracts
- Manage customer issues related to quality, delivery, and cost changes

Qualification:

- Bachelor's degree in engineering, marketing, business or any other related field.
- Understanding automotive supply chains (OEM, Tier 1, Tier 2) and automotive parts manufacturing processes
- Experienced in dealing with development cycles (SOP, EOL, model changes)
- Strong communication and Coordination skills
- Strong communication in English and Thai

- Able to communicate in Japanese in a business environment (N2 as reference)
- Having negotiation, customer relationship management, and problem-solving skills
- Having owned a vehicle.
- Able to visit customers in the upcountry (Bangkok and vicinity areas)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明