



PR/096645 | Sales Manager (Semiconductor / Electronic Materials)

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1577621

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年03月24日 05:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

A new headcount for Sales Manager has just been created within our client in the semiconductor/ electronic materials industry here in Singapore. This is due to the business expansion and succession planning that they have crafted for the sales department.

Key Responsibilities

- Lead business development, sales, and marketing activities for Package Substrates (BGA, Flip-Chip BGA)
- Manage Design-In and Design-Win processes, including project qualification and mass-production timelines
- Engage customers to understand technical and commercial needs and deliver tailored solutions
- Analyze product capabilities, manufacturing processes, and market trends to shape sales strategy
- Collaborate cross-functionally across teams and cultures to ensure effective execution

Required Competencies

- Excellent verbal and written communication skills in English and the language of the supporting market such as Korean Language to liaise with customers in South Korea.
- Strong customer-facing communication skills in a professional environment
- Sound judgment with effective problem-solving and analytical ability
- Ability to deliver persuasive presentations to customers and internal stakeholders
- Effective time management to balance short-term targets and long-term goals

Preferred Qualifications

- 5+ years of sales experience in semiconductor, packaging, or passive components industries
- Diploma or Bachelor's degree in Engineering, Science, Business, or related disciplines
- Proven ability to collaborate across functions and organizational levels
- Experience working with diverse cultural and international teams
- Demonstrated track record in business development and account management

Interested candidates please click APPLY NOW

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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会社説明