



PR/096635 | Senior Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメントシンガポール

求人ID

1577611

業種

化学・素材

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年03月24日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client, a regional trading & distribution company within the specialty chemicals industry, is hiring for a senior sales executive.

Role Summary

- Drive sales growth of chemical products across Asian markets.
- Identify new business opportunities and manage key customer relationships.
- Achieve assigned sales targets with a strong hunter mindset.
- Coordinate effectively with internal and external stakeholders.

Key Responsibilities

- Own sales performance and develop strategies to meet quarterly and annual targets.
- Identify, pursue, and convert new business opportunities while managing existing accounts.
- Negotiate commercial terms and align sales activities with principals' strategies.
- Coordinate order fulfillment, customer support, and credit management.

Requirements

- Minimum 3 years of sales experience, preferably in the chemicals industry.
- Proven ability to acquire new customers and grow profitable business.
- Strong communication skills with the ability to work independently and in teams.

Interested applicant, please click [APPLY NOW](#)

Do note that we will only be in touch if your application is shortlisted.

Jennifer Maria Hardicar
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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会社説明