



## PR/160124 | Sales Engineer

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1577563

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月21日 04:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

We are partnering with a leading company dealing in air-conditioning refrigeration equipment, spare parts and accessories to look for a dynamic Sales Engineer – Refrigeration & Air-Cond Project Sales.

Hybrid working arrangement.

### Job Responsibilities

- Responsible to achieve sales target by executing sales plan (Refrigeration & Air-Cond project).
- Opening up new markets and new customers.
- Develop and maintain good relationship with existing customers for continual growth.

- Seek and study opportunity for new products for the market.
- Timely submission of sales activities and forecasting report.
- To monitor debtors account and follow up collection plan.

#### **Job Requirements**

- Bachelor's degree in Engineering and/or related technical fields.
- Good command of English and conversational in BM or Mandarin.
- At least 1-3-year sales experience is preferred.
- Experience in Air-Cond / Refrigeration / System sales / or parts sales will be advantageous.
- Passionate in opening up new markets, creating new opportunity and leading team.
- Resilient, energetic, hardworking and pleasant personality.
- Possess car & driving license.

#LI-JACMY  
#STATEKL

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会社説明