



PR/160093 | SENIOR PRODUCT SPECIALIST (LABORATORY EQUIPMENT) - BASED IN JOHOR

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1577554

業種

プラント

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月10日 10:21

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Well established company specialized in scientific solutions and instrumentation industry is hiring for a Senior Product Specialist position. The organization is focused on delivering high-quality product solutions, expanding technical capabilities, and strengthening customer relationships across private and government sectors. With a commitment to market leadership and reliable technical expertise, the company offers an environment where motivated professionals can make a meaningful impact.

JOB RESPONSIBILITIES

- Build and maintain a qualified customer database while responding quickly to enquiries and providing clear guidance on product solutions.

- Identify customer needs and secure new business by offering suitable technical solutions for both private and government sectors.
- Grow sales pipelines by managing target accounts, updating CRM records, and organizing regular sales visits.
- Work closely with customers to understand their technical requirements and deliver appropriate solutions through collaboration with internal teams.
- Support marketing activities, customer events, seminars, and training sessions to increase product awareness and strengthen relationships.
- Analyze customer environments to propose improvements, prepare cost estimates, and maintain accurate records in the CRM system.

JOB REQUIREMENTS

- Possesses Bachelor's Degree / Diploma in Applied Sciences, Chemistry, Engineering or equivalent.
- Preferably with at least 5 years of experience in technical sales of laboratory equipment / chemicals, inspection systems or related technical products.
- Strong communication, analytical, and presentation abilities.
- Self-motivated, results oriented, energetic, and driven to succeed.
- Willing to travel for customer visits and sales presentation.

Interested candidates are welcomed to apply online.

#LI-JACMY
#statejohor

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会社説明