



PR/110052 | AM / DM: B2B Sales (Medical Equipments - Critical Care)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1577539

業種

その他（商社）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2026年03月10日 10:01

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: One of the leading Japanese trading company having their HQ in Delhi.

Job Overview:

Looking for an individual who will be responsible for driving sales and marketing activities for medical equipment / healthcare technology business in India.

Job Responsibilities:

- Act as the primary point of contact for strategic customers and ensure high levels of customer satisfaction.
- Provide regular market feedback and insights to management.
- Liaise closely with suppliers/principals for product knowledge, pricing, negotiations and technical clarifications.
- Support contract negotiations, documentation and compliance with company policies and regulatory requirements.
- Prepare regular sales reports, forecasts and account reviews for management.
- Strong understanding of the medical equipment market.
- Proven experience in B2B sales and marketing within medical equipment or related industries.
- Ability to manage complex sales cycles and high-value accounts.
- Open to travel for sales & business development activities at Pan India level.

Job Requirements:

- Must have 5+ years' experience into B2B sales of medical equipments from critical care segment to medical equipment manufacturing companies in India
- Excellent communication and presentation skills.
- Strong relationship-building and stakeholder management abilities.
- Ability to work cross-functionally and in a multicultural environment.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明