



## PR/095584 | General Manager - Strategy / Corporate Planning

### 募集職種

#### 人材紹介会社

JAC Recruitment Vietnam Co., Ltd

#### 求人ID

1577524

#### 業種

土木

#### 雇用形態

正社員

#### 勤務地

ベトナム

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月24日 10:01

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company and Job Overview

Our client is an international multinational corporation (MNC) with a strong and established presence in Vietnam.

The General Manager is a key strategic partner to the Managing Director, responsible for shaping business strategy, driving execution of critical initiatives, and strengthening core internal functions to support sustainable growth.

This role is designed for a commercially minded, execution focused leader who can bridge strategy and implementation, while operating effectively within a complex MNC environment.

#### Job Responsibilities

- Strategic Market & Business Leadership
- Lead market research, industry analysis, and competitive intelligence to identify market gaps, growth platforms, and strategic opportunities.
- Translate insights into clear business strategies, investment proposals, and growth initiatives aligned with regional and global direction.
- Act as a strategic advisor to the General Manager on market entry, portfolio optimization, and long term business planning.

### Strategy Execution & Enterprise Projects

- Own and orchestrate the execution of strategic priorities, acting as a de facto project sponsor / program lead for cross functional initiatives.
- Drive alignment across business units and functions to ensure strategies are delivered with pace, discipline, and measurable outcomes.
- Establish governance, performance tracking, and escalation mechanisms to ensure execution excellence.

### Organizational Effectiveness & Internal Enablement

- Partner with function heads to strengthen core support functions (Finance, Purchasing, HR) to meet growing business demands.
- Improve decision making, cost management, resource allocation, and organizational capability through structural and process enhancements.
- Promote a performance driven culture with strong accountability, collaboration, and continuous improvement.

### Job Requirements

- Bachelor's degree in Business, Economics, Finance, Engineering, or related discipline; MBA or equivalent preferred.
- 10–20 years of progressive leadership experience, ideally within MNCs or complex corporate environments.
- Proven track record in strategy formulation, market analysis, and execution leadership.
- Strong commercial acumen with the ability to operate at both strategic and enterprise levels.
- Experience working closely with senior leadership and influencing across functions without direct authority.
- Excellent communication and stakeholder management skills; fluent English required.

#LI-JACVN

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明