



In-house Recruiter (Revenue-Driven / Open to work)@Yokohama

Remote work available/Incentive

募集職種

人材紹介会社

ジョブインパルスジャパン株式会社

採用企業名

Job Impules Japan

求人ID

1575623

業種

人材紹介

会社の種類

中小企業 (従業員300名以下) - 外資系企業

雇用形態

正社員

勤務地

神奈川県, 横浜市港北区

給与

400万円 ~ 700万円

ボーナス

給与: ボーナス込み

歩合給

固定給+歩合給

勤務時間

9:00~18:00 (実働8時間)

休日・休暇

完全週休2日制 (土・日) 祝日 /年末年始/有給休暇18日以上

更新日

2026年02月03日 17:18

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル (英語使用比率: 25%程度)

日本語レベル

ビジネス会話レベル

最終学歴

高等学校卒

現在のビザ

日本での就労許可が必要です

募集要項

About the role

We are hiring an in-house recruiter who can generate revenue.

Nationality, background, and industry experience do not matter.

Only results matter.

This is not a “support” or “coordination” role.

You are expected to own candidates, move processes forward, and close deals.

There is no perfect system, no fixed manual, and no protected environment.

If you can produce results, you will get authority, trust, and income.

What you will do

- Source candidates using databases, direct sourcing, and your own methods
- Conduct interviews and evaluate candidates
- Match candidates with open roles and make recommendations
- Coordinate interviews and manage the process until placement
- Close deals and generate revenue

※ This is a full-cycle role

※ CA/RA is not separated

※ Speed and execution are critical

Performance expectation (IMPORTANT)

- You are expected to generate at least ONE placement within 3 months
- If no revenue is created, this role will not be evaluated positively

This position is for people who are confident in their ability to deliver results.

Requirements

- Sales experience OR recruitment experience
- Experience working with targets, KPIs, or revenue goals
- Strong ownership mindset
- Ability to act independently without detailed instructions

Nice to have

- Recruitment agency experience
- Startup or fast-paced environment experience
- Experience working with foreign candidates or global clients

スキル・資格

- Japanese business level required (spoken & written)
- PC skill basic level required (Word, Excel, PowerPoint)

会社説明