



PR/118967 | Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1575557

業種

アミューズメント・エンターテイメント

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年02月03日 12:00

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Japanese Speaking - Account Executive (N2 or above, Hybrid Working)

Hybrid Working | Bangkok (Near BTS)

Salary: Up to 50,000 THB/Month

Working Hours: Mon-Fri, 09:00-18:00 (2 days WFH, 3 days office)

Job Highlights:

- Build & Grow Your Own B2B Client Portfolio
- Use Japanese Skills Daily with Direct Client Interaction
- Hybrid Work + Strong Support for Sales Success

Job Descriptions:

- Communicate with customers and make outbound calls to potential clients
- Follow up on leads to expand business opportunities
- Approach prospective customers, understand their needs, and propose suitable solutions

- Prepare quotations, sales forecasts, business plans, and other assigned documents
- Handle customer inquiries, questions, and complaints professionally
- Achieve divisional KPIs and contribute to overall sales goals
- Handle clients located in Bangkok and nearby areas

Qualifications:

- Bachelor's degree in any related field
- Good command of English is an advantage
- JLPT N2 or above
- Minimum 2 years of experience in B2B marketing
- Strong communication, negotiation, and presentation skills
- Proactive, disciplined, hardworking, and a strong team player
- Able to write emails in Japanese and communicate effectively with customers
- Knowledge of digital technology or event management is a plus

Benefits:

- Health insurance
- Business trip allowance
- Transportation allowance
- Mobile phone allowance
- Annual leave: 10 days/year (after 1 year)
- WFH Monday & Friday (External meetings must follow the planned schedule.)

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明