



PR/118822 | Japanese Speaking Business Development

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1575532

業種

その他

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2026年02月03日 11:59

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

流暢

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: Japanese-Speaking Business Development

Client Industry: Consulting Firm – Group Insurance Business

Location: Bangkok

Employment Type: Full-time

Our client is a reputable consulting firm specializing in Group Insurance solutions to hire a highly skilled Japanese-Speaking Business Development professional.

If you excel in client relationship management and enjoy working with Japanese clients, this opportunity is perfect for you.

About the Role

Your main responsibility is to support the company in expanding Group Insurance consulting services to Japanese clients, particularly those in the manufacturing sector.

This role requires excellent Japanese communication skills and a strong understanding of B2B sales or business

development.

Key Responsibilities

- Build and maintain strong relationships with Japanese corporate clients
- Introduce and present Group Insurance solutions and consulting services
- Identify business opportunities and support client acquisition
- Conduct client meetings, prepare proposals, and follow up professionally
- Coordinate with internal teams, brokers, and insurance partners to deliver solutions

Candidate Qualifications

- JLPT N1 or near-native Japanese proficiency
- Experience in Business Development, HR solutions, or B2B Sales
- Background working with manufacturing clients is highly preferred
- Experience in insurance (especially Group Insurance) is a major advantage
- Strong client management, communication, and negotiation skills
- Service-minded, proactive, and able to work in a fast-paced consulting environment

What the Client Offers

- Competitive salary + performance based.
- Opportunity to work closely with Japanese executives and corporate clients
- Training in Group Insurance and employee benefits consulting
- Stable and international working environment

How to Apply

Click APPLY and attach your updated resume.

Only shortlisted candidates will be contacted.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明