



PR/160108 | Regional Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1575488

業種

福祉・介護

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月03日 11:47

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position background:

New set up position to focus on new products (needles product) commercial distribution channels in South-East Asia countries.

Job Description:

- Grow B2B sales for medical consumables under the suture project.
- Find new customers (including suture manufacturers) and support existing clients.
- Understand customer needs and propose suitable solutions to increase sales.
- Handle direct negotiations, pricing, and commercial agreements with customers.
- Build strong, long-term customer relationships and ensure high satisfaction.
- Track sales performance and provide regular reports to management.
- Study market trends and help improve sales strategies.

Job Requirements:

- Bachelor's degree.
- More than 10 years of B2B sales experience (medical consumables preferred).
- Strong experience in finding new customers and managing existing accounts.
- Mid-level or managerial leadership experience in sales.
- Excellent communication, negotiation, and presentation skills.
- Able to independently manage and drive the full sales cycle.

#LI-JACMY

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会社説明