PR/159438 | SALES & MARKETING SENIOR EXEC / ASST MANAGER

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント マレーシア

求人ID
1575469

業種
銀行・信託銀行・信用金庫

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2026年03月17日 07:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒： 準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Our client is an established financial institution in leasing and hire purchase.

Key Responsibilities

• Develop and maintain relationships with manufacturers and dealers to generate sales leads.
• Proactively reach out to end-users to identify their needs and obtain business opportunities.
• Conduct sales presentations to showcase leasing solutions and negotiate terms with potential clients.
• Perform credit assessments and pre-screening of potential clients to evaluate their suitability for leasing options.
• Monitor market trends, competitor activities, and customer feedback to identify new business opportunities.
• Achieve and exceed sales targets, contributing to the overall growth and success of the company.

Job Requirements

• Bachelor's degree in a relevant field.
• Proven experience in sales, preferably in the leasing or financial services/banking industry.
• Strong understanding of leasing products and financial solutions.
• Ability to understand and analyze financial statements to perform customer credit prescreening.
• Excellent communication and interpersonal skills.
• Proficient in Microsoft Office Suite, particularly Word, Excel, and PowerPoint.
• Self-motivated with a strong drive to achieve sales goals.

#LI-JACMY

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会社説明