



## PR/087172 | Sales Associate

### 募集職種

#### 人材紹介会社

JAC Recruitment USA

#### 求人ID

1575459

#### 業種

レストラン・フードサービス

#### 雇用形態

正社員

#### 勤務地

アメリカ合衆国

#### 給与

経験考慮の上、応相談

#### 更新日

2026年04月14日 09:00

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### POSITION SUMMARY

A growing company in the food distribution industry is seeking a Sales Associate to manage and expand customer relationships within an assigned territory. This role combines field-based client engagement with strategic account development, offering opportunities to directly influence sales growth.

#### RESPONSIBILITIES

- Visit existing and potential customers to provide product information, support, and maintain strong business relationships
- Develop and expand customer networks to maximize sales opportunities
- Execute sales plans, pricing adjustments, and promotional activities as directed by management
- Communicate customer needs and market feedback to internal teams to support product and business planning

- Collaborate with operations, logistics, and accounting teams to ensure smooth order fulfillment and receivables management
- Submit sales activity reports and participate in quarterly inventory counts
- Perform additional sales duties as assigned

#### QUALIFICATIONS

- High school diploma or GED required
- 1–2 years of sales experience (food industry experience preferred)
- Strong communication skills and the ability to work effectively with clients and internal teams
- Basic computer skills; proficiency in MS Word, Excel, PowerPoint
- Ability to manage multiple tasks, prioritize effectively, and work independently
- Valid driver's license and ability to travel to customer sites
- Positive, outgoing, and professional demeanor

SALARY USD \$45,200 – \$57,000

LOCATION Honolulu, HI

#### BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

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会社説明