



PR/087349 | Technical Sales Representative (100% Remote Work) (m / f / d)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1575436

業種

その他（メーカー）

雇用形態

正社員

勤務地

ドイツ

給与

経験考慮の上、応相談

更新日

2026年02月17日 05:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client is one of the largest plastic piping system manufacturers for electrical installation, construction, and smart manufacturing, exporting products to more than 30 countries.

KEY REQUIREMENTS:

- Experience in sales or key account management with a technical background in Electrical, Polymer, Chemical, or Material Engineering.
- Business level in German and English communication skills

JOB RESPONSIBILITIES:

- Promote and represent the company's products to engineers, contractors, installers, and construction companies in Germany.
- Provide technical support and hands-on training to customers before and after sales.
- Build and maintain long-term relationships with engineering offices and project consultants.
- Visit construction sites and distributors regularly to stay close to the market.
- Deliver engaging technical presentations and demonstrations.
- Identify new business opportunities and contribute to market development within assigned areas.
- Collaborate with the Commercial and Marketing teams to ensure unified communication and brand consistency.
- Monitor competitors and share insights on market trends and opportunities.
- Attend corporate events, trade fairs, and technical seminars.

JOB REQUIREMENTS:

- Minimum 5 years of experience in B2B sales or business development from the construction materials, polymer, or electronics business.
- Obtaining a technical education degree in Electrical, Electronic, Mechanical or Civil Engineering is preferred.
- Good understanding of the construction sector and installation systems.
- Valid driving license – Type B with willingness to travel.

BENEFITS:

- 100% Remote work
- 30 days of annual leave
- A company car
- Laptop and mobile phone will be provided
- Training abroad

#LI-JACDE

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会社説明