



## PR/087348 | Technical Sales Representative (100% Remote Work) (m / f / d)

### 募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1575435

業種

その他（メーカー）

雇用形態

正社員

勤務地

ルーマニア

給与

経験考慮の上、応相談

更新日

2026年02月03日 10:54

### 応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### OVERVIEW

Our client is one of the largest plastic piping system manufacturers for electrical installation, construction, and smart manufacturing, exporting products to more than 30 countries.

#### KEY REQUIREMENTS:

- Experience in sales or key account management with a technical background in Electrical, Polymer, Chemical, or Material Engineering.
- Business level in Romanian and English communication skills

#### JOB RESPONSIBILITIES:

- Promote and represent the company's products to engineers, contractors, installers, and construction companies in the southern part of Romania.
- Provide technical support and hands-on training to customers before and after sales.
- Build and maintain long-term relationships with engineering offices and project consultants.
- Visit construction sites and distributors regularly to stay close to the market.
- Deliver engaging technical presentations and demonstrations.
- Identify new business opportunities and contribute to market development within assigned areas.
- Collaborate with the Commercial and Marketing teams to ensure unified communication and brand consistency.
- Monitor competitors and share insights on market trends and opportunities.
- Attend corporate events, trade fairs, and technical seminars.

#### JOB REQUIREMENTS:

- Minimum 5 years of experience in B2B sales or business development from the construction materials, polymer, or electronics business.
- Obtaining a technical education degree in Electrical, Electronic, Mechanical or Civil Engineering is preferred.
- Good understanding of the construction sector and installation systems.
- Valid driving license – Type B with willingness to travel.

#### BENEFITS:

- 100% Remote work
- 25 days of annual leave
- A company car
- Laptop and mobile phone will be provided
- Training abroad

#### #LI-JACDE

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#### 会社説明