



PR/118419 | German speaking Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1575433

業種

自動車・自動車部品

雇用形態

正社員

勤務地

オランダ

給与

経験考慮の上、応相談

更新日

2026年02月03日 10:52

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

German speaking Sales Manager (DACH Region)

We are seeking a high-calibre **German speaking** Sales Manager to spearhead our market expansion across Germany, Switzerland, and Austria (the DACH region) from r Netherlands base. This is a pivotal role within a lean, expert team, offering significant autonomy and the opportunity to leverage your deep expertise in the construction machinery industry.

- Salary: EUR 100,000 – 150,000 including Holiday Allowance (commensurate with experience and qualifications).

- Work Arrangement: Hybrid.

- Minimum requirement of one office visit per month.

- We advocate for a flexible work-life balance; candidates residing near the German border are encouraged to apply.

- Travel: Monthly international travel (primarily by car, with occasional flights as required).

■The Role

Your primary focus will be the acquisition of new distributors and the strategic development of existing partnerships within the DACH region. As administrative support is provided by your colleagues, you will be empowered to focus entirely on front-line sales and business development.

- Formulate and execute sales strategies tailored to the German, Swiss, and Austrian markets.
- Identify and appoint new distributors to build a robust regional network.
- Provide product training, sales support, and campaign assistance to existing distributors while maintaining long-term relationships.
- Conduct market research and provide comprehensive reports on industry trends and competitor activity.

■Requirements

- **10–15 years of sales experience within the manufacturing sector.**
- **Direct sales experience in the construction machinery industry is essential, regardless of the number of years.**
- Native or fluent proficiency in German.

- Currently residing in (or willing to relocate to) the Netherlands, with a valid permit to work.
- Demonstrable experience in cross-border business development and distributor management.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明