



PR/118414 | Sales Executive / Key Account manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1575429

業種

物流・倉庫

雇用形態

正社員

勤務地

スペイン

給与

経験考慮の上、応相談

更新日

2026年02月03日 10:52

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Executive / Account Manager (2–5 years of experience)

Job Description

Our client is looking for a Sales professional with 2 to 5 years of experience to join a multinational company in a growth phase. The selected candidate will be responsible for client acquisition and management, as well as for developing new business opportunities, actively contributing to the company's growth.

Key Responsibilities

- Acquisition of new clients and development of a client portfolio.
- Management and follow-up of existing clients.
- Identification of business opportunities and preparation of commercial proposals.
- Negotiation and closing of agreements.

- Monitoring of sales objectives and reporting commercial activity.
- Coordination with other departments to ensure proper customer service.
- Making quotations.

Requirements

- Proven experience of 2 to 5 years in sales roles.
- Strong results-oriented mindset and negotiation skills.
- Excellent communication and client management abilities.
- Well-organized, proactive and able to work autonomously.
- English
- Previous experience in B2B environments and/or multinational companies is a plus.
- Experience or knowledge of the pharmaceutical industry is a strong plus.
- Experience using LinkedIn or other social media/tools for digital marketing is a strong plus

What We Offer

- Opportunity to join a well-established multinational company.
- Stable position.
- Long-term project with professional development opportunities.
- Initial training and continuous support.
- Positive work environment and collaboration with international teams.

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#citybarcelona

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会社説明