



## PR/096584 | Sales Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント シンガポール

#### 求人ID

1575410

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月17日 08:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### About the Role

Our client, a well-known MNC, is seeking a highly driven and experienced Regional Sales Manager to spearhead 100% new business development across Southeast Asia. This role is ideal for someone with a strong track record in selling industrial printing equipment, particularly Gravure, Screen, Offset, or large-scale production machinery. The candidate must be commercially sharp, proactive, and capable of delivering results within a fast-paced, high-growth environment.

#### Key Responsibilities

- Lead full-cycle new business development across ASEAN markets, including Thailand, Vietnam, the Philippines, and Indonesia.
- Identify, engage, and convert new customers in the industrial printing and machinery sector.
- Develop and execute strategic sales plans to expand market presence and achieve revenue goals within the fiscal year.
- Build and maintain strong relationships with key decision-makers in industrial manufacturers, printing houses,

converters, and related sectors.

- Provide accurate sales forecasting, market insights, and competitive intelligence to management.
- Collaborate with internal teams (technical, marketing, operations) to ensure successful customer onboarding and solution delivery.
- Attend regional exhibitions, trade shows, and customer events—including a major exhibition in Thailand (May/June).
- Provide regular updates and reports to the US-based reporting line.

#### Requirements

- Proven sales track record in industrial printing equipment (Gravure, Screen, Offset, or large-scale machinery).
- Prior experience selling high-value capital equipment in Asia is an advantage.

#### Skills & Competencies

- Strong hunter mentality with the ability to independently drive new business.
- Excellent communication, negotiation, and customer-facing skills.
- Ability to work autonomously in a regional role with minimal supervision.

#### Ideal Candidate Profile

- A motivated, results-oriented salesperson specializing in industrial or heavy equipment solutions.
- Comfortable operating in a regional role requiring extensive customer outreach and market penetration.
- Thrives in a high-performance environment with clear visibility to senior leadership in the US.

Interested applicant, please click [APPLY NOW](#)

Jennifer Maria Hardicar  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R1987984

#LI-JACSG  
#countrysingapore

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>  
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

---

会社説明