



PR/096578 | SAP B1 Manager (Presales)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1575404

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年02月03日 10:43

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is a leading ICT and digital solutions integrator in Southeast Asia. The organization serves over a thousand clients across multiple industries and operates in several ASEAN countries.

They are looking for a SAP B1 Manager to lead pre-sales, project delivery, and a team of consultants to grow the SAP Business One business. This role requires strong SAP B1 expertise, customer engagement skills, and proven leadership.

JOB RESPONSIBILITIES

Pre-Sales

- Conduct requirement discovery and design SAP B1-based solutions.
- Deliver demos, presentations, and PoCs.
- Support RFI/RFP responses, proposals, and quotations.

- Work with sales on scoping, costing, and timelines.
- Build and manage customer and partner relationships; grow opportunities.

Project Management

- Lead full lifecycle SAP B1 implementation projects.
- Develop project plans, schedules, and risk assessments.
- Facilitate workshops, blueprinting, testing, UAT, and cutover.
- Ensure delivery meets scope, budget, and quality.
- Provide post-go-live support and oversee smooth transition to support teams.

Team Leadership

- Lead and mentor functional and technical consultants.
- Oversee workload, delivery standards, and performance management.
- Drive knowledge sharing and training.
- Support recruitment and maintain accurate customer/prospect records.
- Ensure compliance with internal SOPs and governance.

JOB REQUIREMENTS

- Bachelor's degree in IT, Business, Accounting, or related fields.
- Pre-sales experience is mandatory. SAP B1 certification preferred; PMP/Scrum Master is a plus.
- 5–8 years SAP B1 implementation experience; PM/Team Lead preferred.
- Strong hands-on SAP Business One expertise (functional or techno-functional).
- Knowledge of key SAP B1 modules (Finance, Logistics, Sales, Purchasing, Production).
- Experience with add-ons, integration, SQL/HANA is an advantage.
- Proven ERP project management and customer-facing leadership.

Working Location: Singapore

Syahirah Binte Ahmad Ja'afar (R22105331)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明