



## PR/096548 | Sales Executive (Outdoor Sales)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントシンガポール

#### 求人ID

1575398

#### 業種

小売

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年03月31日 10:00

### 応募必要条件

#### 職務経験

1年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ネイティブ

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our client is a Singapore-based lighting solutions provider specialising in the supply of indoor and outdoor lighting products for residential, commercial, and project-based applications.

#### Job Responsibilities

- Proactively identify and pursue new sales leads through various prospecting methods
- Engage with potential customers, understand their needs, and provide tailored solutions
- Negotiate contracts and close sales deals while ensuring a positive customer experience
- Maintain detailed records of sales activities and pipeline in the company's CRM system
- Continuously seek to expand your product knowledge and sales skills

#### Job Requirement

- Minimum 1 year of sales experience, preferably in Lighting Sales
- Proven track record of meeting or exceeding sales targets

- Excellent negotiation and closing skills
- Ability to work autonomously and as part of a team
- Adaptable and driven to succeed in a fast-paced, dynamic environment

Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.

EA License No: 90C3026  
EA Personnel Name: Ching Ning Xin  
Registration No: R22108651

#LI-JACSG

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会社説明