



## PR/096548 | Sales Executive (Outdoor Sales)

### 募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1575398

業種

小売

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年02月03日 10:42

### 応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

ネイティブ

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### COMPANY OVERVIEW

Our client is a Singapore-based lighting solutions provider specialising in the supply of indoor and outdoor lighting products for residential, commercial, and project-based applications.

#### Job Responsibilities

- Proactively identify and pursue new sales leads through various prospecting methods
- Engage with potential customers, understand their needs, and provide tailored solutions
- Negotiate contracts and close sales deals while ensuring a positive customer experience
- Maintain detailed records of sales activities and pipeline in the company's CRM system
- Continuously seek to expand your product knowledge and sales skills

#### Job Requirement

- Minimum 1 year of sales experience, preferably in Lighting Sales
- Proven track record of meeting or exceeding sales targets

- Excellent negotiation and closing skills
- Ability to work autonomously and as part of a team
- Adaptable and driven to succeed in a fast-paced, dynamic environment

Interested candidates who wish to apply for the above positions, please click "Apply now".

We regret that only shortlisted candidates will be notified.

JAC Recruitment Pte. Ltd.

EA License No: 90C3026

EA Personnel Name: Ching Ning Xin

Registration No: R22108651

#LI-JACSG

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会社説明