



## PR/160072 | Sales Senior Executive

### 募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1574864

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年02月10日 07:00

### 応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Company & Job Overview

A well-established Malaysian manufacturing company specializing in soldering materials and electronic assembly chemicals is seeking a Senior Sales Executive to drive business growth, manage customer relationships, and support both technical and commercial requirements within the electronics manufacturing sector. This role plays a critical part in expanding market presence and strengthening partnerships with existing and potential customers.

#### Key Responsibilities

- Maintain and cultivate strong customer relationships through regular meetings, calls, and E-Mail communications to ensure continuous engagement and satisfaction.
- Visit potential customers to identify, pursue, and generate new business opportunities within the electronics and semiconductor industries.
- Follow up on sales quotations to ensure timely issuance of purchase orders and accurate completion of billing upon job fulfillment.
- Monitor and track customer payments, ensuring timely collection and close coordination with internal finance teams.
- Collaborate with management to evaluate and approve pricing revisions and cost-reduction proposals offered to customers.

- Gather and analyze market insights, providing updates on industry trends, customer behaviors, and forecasted market movements.
- Attend monthly management meetings at the Shah Alam headquarters in the capacity of Branch Head.
- Perform additional duties as assigned by management in support of overall business and operational objectives.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

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会社説明