



PR/160052 | SALES MANAGER / SENIOR EXECUTIVE

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1574846

業種

その他（メーカー）

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2026年06月02日 02:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

Our client is an established frozen food distribution company. Due to expansion, they are looking to hire multiple roles in the region of Kota Kinabalu, Sabah.

Key Responsibilities

- Lead the sales team to achieve sales and collection targets.
- Plan and execute sales, distribution, and promotional strategies.
- Train and guide sales staff on sales skills, product knowledge, and customer service.
- Identify new customers, distributors, and business opportunities.

- Ensure sales tools (catalogues, price lists, product info) are updated.
- Maintain accurate customer data and ensure good service levels.
- Compile and analyze sales reports and market information.
- Manage departmental expenses effectively.
- Prepare weekly and monthly performance reports.
- Support company events and travel when required.

Job Requirements

- Diploma/Degree in Business, Economics, or related field.
- Experience in the frozen food business is required.
- 5–8 years of relevant sales experience.
- Fluent in English; Salesforce experience is required.
- Strong in Microsoft Office, especially Excel.
- Good analytical and problem-solving skills.
- Organized, detail-oriented, and able to work independently.
- Positive attitude with strong communication skills.
- Able to meet deadlines and maintain confidentiality.
- Team player with good interpersonal skills.
- Willing to travel when required.

#LI-JACMY

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会社説明