



## PR/123520 | Sales Assistant Manager

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインドネシア

#### 求人ID

1574815

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

インドネシア

#### 給与

経験考慮の上、応相談

#### 更新日

2026年02月24日 12:00

### 応募必要条件

#### 職務経験

10年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

#### Key Responsibilities

- Business Development: Proactively identify and engage potential clients requiring warehousing, fulfillment, and value-added services (kitting, labeling, etc.).
- Pipeline Management: Assist in managing the sales funnel, from lead generation and cold calling to contract negotiation and closing.
- Solution Design: Work closely with the operations team to create customized storage and distribution proposals based on specific client needs (e.g., cold storage, hazardous materials, or high-velocity e-commerce).
- Account Retention: Serve as a senior point of contact for existing clients, ensuring high satisfaction levels and identifying opportunities for upselling or service expansion.
- Team Leadership: Support the Sales Manager in training, mentoring, and monitoring the performance of junior sales executives.
- Market Analysis: Stay updated on industry trends, competitor pricing, and local real estate developments to maintain a

competitive edge.

- Reporting: Prepare weekly and monthly sales reports, forecasting revenue and tracking KPIs.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明