



インドネシアの求人なら
JAC Recruitment Indonesia

PR/123343 | Sales Executive (Food Ingredients)

募集職種

人材紹介会社
ジェイエイシーリクルートメントインドネシア

求人ID
1574804

業種
小売

雇用形態
正社員

勤務地
インドネシア

給与
経験考慮の上、応相談

更新日
2026年01月27日 10:53

応募必要条件

職務経験
1年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Description:

- Develop and maintain strong relationships with B2B clients in the food sector.
- Identify new business opportunities and drive sales growth across assigned territories.
- Provide technical consultation and product recommendations based on client needs.
- Collaborate with cross-functional teams to ensure customer satisfaction and timely delivery.
- Prepare and present sales reports, forecasts, and market analysis to management.

Requirements:

- Bachelor's degree in **Science, Food Technology, Chemistry**, or a related field.
- Minimum **3 years of experience** working in a **Japanese company**, preferably in a sales or client-facing role.
- Proven track record in **B2B sales**, ideally within the food ingredients or related industries.
- Strong communication, negotiation, and interpersonal skills.
- Ability to work independently and manage multiple client accounts.
- Fluent in English; Japanese language skills are a plus.

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会社説明