



PR/095538 | Sales Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1574800

業種

物流・倉庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年02月10日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

A company in the logistics industry is hiring for a Sales Manager position.

Job Description

- Manage and develop ocean, air, and customs business activities in coordination with team members.
- Support and advise clients while negotiating with vendors to ensure effective commercial outcomes.
- Develop business plans and implement sales strategies aligned with company objectives and targets.
- Support the General Manager and sales team by monitoring sales progress, managing new projects, and driving performance toward assigned goals.

- Ensure close cooperation with the Operations Department in compliance with applicable laws, policies, and internal regulations.
- Expand and develop the customer base while strengthening long-term relationships through market analysis and reporting.
- Oversee sales team performance, develop training plans, and contribute to the creation of new services and business tools to enhance market competitiveness.

Qualifications

- Bachelor's degree in a related field.
- At least 3 to 5 years of sales experience in the logistics sector with a Japanese or international logistics or forwarding company.
- Strong management, negotiation, and business planning skills.
- Solid knowledge of sales and marketing within the logistics field, including air, ocean, warehouse, trucking, and customs procedures.
- Effective communication skills with a cooperative, customer-oriented approach.
Business-level English proficiency.
- Ability to work under high pressure with a strong sense of responsibility.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明