



PR/095526 | B2B Sales Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1574791

業種

小売

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年04月07日 04:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

We are looking for a B2B Uniform Sales Manager responsible for developing corporate clients especially in Finance, High-end services industry. Role based in Ho Chi Minh.

Job Responsibilities

- Identify and develop new B2B clients; maintain strong relationships with existing customers.
- Prepare quotations, proposals, and tender documents.
- Manage contract drafting, execution, and issue resolution.
- Coordinate with Production/ Technical teams to ensure product quality and timely delivery.
- Monitor competitors, propose improvement initiatives, and provide monthly reports to management.
- Perform additional tasks assigned by CEO.

Job Requirements

- Having from 2 years of experience in apparel, uniforms, or fashion sales.
- Having Bachelor's degree in Fashion, Apparel, Business, or related fields.
- Having strong communication, negotiation, and client- handling skills.
- Willing to travel and work under pressure.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明