



PR/095483 | Product Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1574785

業種

自動車・自動車部品

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2026年03月10日 06:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Key Responsibilities

- Take full responsibility for the management and development of the hydraulic product and solution portfolio in line with the company's business strategy.
- Conduct market analysis of the hydraulic industry in Vietnam, including OEMs, end users, system integrators, and MRO customers, as well as technology trends and competitive landscape.
- Define and implement Hydraulic products and solutions strategy, including BIBUS positioning, target segments, pricing strategy.
- Act as the product and technical focal point, supporting sales and engineering teams in hydraulic projects through solution consulting, product selection, and technical presentations. Coordinate closely with BIBUS HYDRAULIC GROUP and Hydraulic Manufacturers, including technical, solutions discussions, product training.

- Internal training and customer training.
- Monitor business performance of the hydraulic portfolio and propose actions to improve revenue growth, margins, and long-term competitiveness.
- Report direct to Managing Director.

Job Requirements

- A bachelor degree in Mechanical Engineering, Hydraulics, Mechatronics.
- Minimum 05 years of experience in the industrial hydraulics field: Product Manager, Technical Sales Manager, Engineer or Project roles related to hydraulic systems and solutions.
- Strong understanding of hydraulic and technology, including hydraulic systems.
- Good English

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明