



## PR/096536 | Technical Sales Specialist

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1574772

#### 業種

福祉・介護

#### 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

#### 更新日

2026年02月10日 09:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

流暢

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Job Title:** Technical Sales Specialist

**Location:** Singapore

#### About Us:

Our client is a leader in advanced analytical and measuring instruments, and their innovative solutions are pivotal for customers in diverse sectors across Singapore. They are expanding their sales team and seeking a Technical Sales Specialist to drive market presence.

#### Key Responsibilities:

- Drive new business development and increase sales volumes with existing and potential customers.
- Conduct engaging sales activities, including cold-calling, meetings, and presentations.
- Perform product demonstrations and showcase equipment capabilities to clients.
- Provide expert technical advice and support, guiding customers through product selection and quality assurance.

- Determine customer needs, recommend optimal specifications and solutions, and manage pricing.
- Collaborate closely with internal teams for pricing, scheduling, and technical requirements.

**Qualifications:**

- Degree in Life Sciences, Chemistry, Chemical Engineering, or a related technical discipline.
- At least 2 years of successful experience in sales, ideally within the Singapore market. Experience managing customers in academia, government, or chemical industries is a plus.
- Strong communication, presentation, and negotiation skills, with the ability to effectively interact with laboratory managers, professors, PhD level scientists, and technicians.
- Familiarity with CRM systems will be an advantage.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

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会社説明