



PR/096536 | Technical Sales Specialist

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1574772

業種

福祉・介護

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年02月24日 11:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Technical Sales Specialist

Location: Singapore

About Us:

Our client is a leader in advanced analytical and measuring instruments, and their innovative solutions are pivotal for customers in diverse sectors across Singapore. They are expanding their sales team and seeking a Technical Sales Specialist to drive market presence.

Key Responsibilities:

- Drive new business development and increase sales volumes with existing and potential customers.
- Conduct engaging sales activities, including cold-calling, meetings, and presentations.
- Perform product demonstrations and showcase equipment capabilities to clients.
- Provide expert technical advice and support, guiding customers through product selection and quality assurance.

- Determine customer needs, recommend optimal specifications and solutions, and manage pricing.
- Collaborate closely with internal teams for pricing, scheduling, and technical requirements.

Qualifications:

- Degree in Life Sciences, Chemistry, Chemical Engineering, or a related technical discipline.
- At least 2 years of successful experience in sales, ideally within the Singapore market. Experience managing customers in academia, government, or chemical industries is a plus.
- Strong communication, presentation, and negotiation skills, with the ability to effectively interact with laboratory managers, professors, PhD level scientists, and technicians.
- Familiarity with CRM systems will be an advantage.

Interested applicants, please click **APPLY NOW**.

Please note, only shortlisted candidates will be contacted.

Peh Yong Sin
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R2197665

#LI-JACSG

#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>
Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

会社説明