



PR/096524 | Client Acquisition - Sales

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1574767

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2026年01月27日 10:49

応募必要条件

職務経験

1年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview:

My client is a fast-growing technology company delivering advanced communications infrastructure and multi-cloud solutions across public, private, and hybrid environments. As demand for their public cloud offerings accelerates and the opening of their new office in Malaysia, they are looking for high-energy individuals who enjoy building relationships, solving customer challenges, and driving revenue growth.

What you'll do:

- Grow and manage a portfolio of accounts while acquiring new customers
- Build strong long-term relationships, including executive-level engagement
- Work closely with engineering teams to design solutions that meet customer needs
- Develop and execute sales strategies to exceed quarterly and annual targets

What we're looking for:

- At least 1–2 years of experience selling technology solutions (data center or cloud preferred)
- Background in channel sales or partner development is a plus
- Proven ability to close complex, large-scale deals
- Strong communication, problem-solving, and relationship-building skills
- Candidates with B2B customer-facing experiences are welcome to apply

Raymond Ler (R1876114)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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会社説明